

---

# Integrated Digital Solutions

## “Trusted Advisory Role”

### **Company Profile**

Toward the beginning of the year 2019 Integrated Digital Solutions (IDS) was founded as a professional IT Startup company dedicated to Middle East market. We decided to benefit from our diversified experience in this field to design and implement our own thoughts believes and concepts in this market utilizing our knowledge from the difficulties we faced previously during our employment period. Our concept is to do everything possible to meet and exceed our client’s expectations by turning technology into solutions. We believe that this is the main factor which will enable us help our valued customer benefit from Sage 300 ERP features, flexible tools and functionality in comparative with the other competing software.

As a Sage certified consultants we participate in implementing more than eighty companies worldwide during our employment period in different nature of business and sizes also during the same period we provided so many companies outside our organizations who used Sage 300 ERP products with our advises to help them solve their problems and the issues they are facing in both configuration and functional aspects.

We believe that the ERP consulting business is a partnership between the client and consultants , which means that the decision taken from both sides , risk affecting both of them, and the full process designed by both parties it is not the responsibility of the client to decide on the software or the requirement alone, but it is also the consultant responsibility to explain the effect of the selection and the way configuration will effect business and processes been adopted so it is a journey where both sides will be responsible in front of the each other equally which will lead to a success story for both of them. This will not be achievable if there is no team work built on respect, knowledge and cooperation.

---

## **Our Mission**

Our goal is a long-term relationship strategy, with a primary focus on providing Quality service and support to our valued customers on-Time.

Providing value is the cornerstone of everything we do. We ensure that our entire sales, implementation and support processes are focused on providing you with solutions that deliver rapid return on investment.

Our practical and transparent planning and implementation methodologies focus on rapid deployment of solutions with proven fundamentals every step of the way, including tight standards and procedures for quality control.

Having said that Integrated Digital Solutions trying to implement and deal with its valued customers applying a ***Trusted Advisory Role***, which will enable any client to get the optimum benefit of the software with the most suitable cost based on the company needs and requirements.

## **Partnerships**

We are partnering with SAGE utilizing our highly professional staff which consists of Sage 300 Certified Consultants and Sage CRM Certified Consultants.

Sage is a Global Publicly listed Business Application Vendor with 6.3 million customers and revenue of USD 2.24 Billion USD. An ecosystem of 28,000 business partners and Sage University Online assure the customers of global support and anytime on-demand training.

One of the oldest technology companies to be listed on FTSE Sage Middle East is based in Dubai Internet City for addressing the needs of the markets in MENA. Sage is perhaps the only global software company to have a range of products that address a range of customer requirements – from simple accounting solutions (Sage UBS) through mid-market ERP applications (Sage 300) to the Enterprise level ERP applications (Sage ERP X3) with Sage CRM that integrated with all mentioned solutions.

## **Knowledge and Expertise**

Our dedicated support team of consultants and developers understand your solutions intimately and can address all your functional and technical (IT) related business needs including as an example the below mentioned areas and proficiency

- Data migration proficiency.
- Software and reports development proficiency.
- Software technical and functional support proficiency.
- Financial and Accounting proficiency.